



# Flexible IT Solutions

On Budget. On Time. On Spec.



## ABILIS SOLUTIONS

At Abilis Solutions, we are passionate about solving business problems with technology and uncovering new ways to add value to IT infrastructures.

1. We plan, implement, and deliver complex IT projects.
2. We assess IT challenges and recommend solutions
3. We recover failing IT projects.
4. We integrate off-the-shelf software and hardware, in-house IT services, and third-party systems, creating custom end-to-end solutions.
5. We support and maintain custom IT solutions.

Abilis Solutions is a private company with nearly 200 employees. Our customers include Fortune 500 companies, government, airlines, healthcare and financial services.

We are headquartered in Montreal and have offices in Portland, ME and Albany, NY, as well as offices in Neuilly-sur-Seine in France.

Abilis New England, a division of Abilis Solutions, delivers IT projects to state governments and various industries, including healthcare, finance, and manufacturing. Abilis New England also delivers and maintains the CORIS offender-management software system deployed in New Brunswick, Maine, New Hampshire and Virginia.

Abilis Energy, a division of Abilis Solutions, provides field service solutions as well as petroleum and propane distribution management solutions.

## Technology Alignment

We know that business drives technology, not the other way around.

No matter how good a new technology is, if it doesn't make business sense, it's not relevant. Aligning technology to business is the only way to maximize IT investment.

## Services and Practices

We are experts at delivering the following:

- Business intelligence, strategy, roadmaps, and solutions
- Technology strategy, roadmaps, and solutions
- Vendor/Solution evaluation and selection
- Design, management and delivery of complex IT solutions
- Program and Project Management
- Systems integration
- Migration from Legacy Solutions
- Identity management and highly secure environments
- Wireless applications and e-commerce platforms
- Intranet, extranet and content management systems
- Regulatory compliance
- Business Continuity
- IT Management Controls Review





## Custom IT Solutions

Abilis Solutions designs and integrates custom, best-of-breed IT solutions drawing upon our hands-on experience, business expertise, and network of technology experts and partners.

Our approach to IT is unique. We view our customers as partners and together we build strong relationships and successful projects.

## Business Expertise

We understand that business drives IT. Our industry and business process expertise allows us to find innovative technical solutions to challenging business problems.

We thoroughly analyze workflow to eliminate redundancy and waste.

We maximize the use and value of data, to synthesize new management metrics and enhance your customer experience.

## Project Management

Diligent project management is the key to project success. Our project management skills set us apart.

We communicate project objectives, specifications, and progress clearly and in business terms throughout the project.

We maintain control of project time and budgets, by closely managing project changes and risks. We evaluate the impact of changes and analyze costs and benefit to arrive at enlightened decisions.

We can provide classic and iterative project management methodologies to build solutions that best serve our customers.

## Training and Change Management

Project success hinges on more than a great solution.

We place tremendous importance on training and change management, to ensure that our customers make the most of their new system.

Go for  it



## IT Project Success

Abilis Solutions creates successful projects by focusing on our Project Guiding Principles:

- Understand business needs
- Assemble the right team
- Define project goals
- Clearly define requirements
- Manage projects consistently
- Manage change and risks
- Involve the customer in decisions
- Track and report progress
- Test deliverables in logical increments
- Train users
- Transfer ownership to the customer at the end of the project

## Bottom Line

Right people, Right approach, Right technology.



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**US Operations**  
**Abilis New England Inc.**  
245 Commercial Street  
Suite 303  
Portland, ME 04101  
207.774.2104  
[www.abilisne.com](http://www.abilisne.com)

Corporate Headquarters  
Abilis Solutions Inc.  
1010 Sherbrooke St. West  
Suite 1900  
Montréal, QC H3A 2R7  
514.844.4888  
[www.abilis.ca](http://www.abilis.ca)

